

MARKETING PLAN

BONUSES

1. Any bonuses are assigned on conditions that Personal Volume (PV) is not less than 50 points.

2. Group bonuses.

Director	35%			
Manager	25%			10%
Master	15%		10%	20%
Consultant	10%	5%	15%	25%

2.1. Personal Sales Bonus (PSB)

Assigned to the Partner for PV fulfilled.

2.2. Group Development Bonus (GDB)

Assigned to the Partner for the work of Group Leader (GL).

2.3. Equal ranks bonus (ERB)

Assigned to the Partner under the rank of Director, if there is a Partner of equal rank in his/her first generation, and makes 5% of PV of such Partner.

2.4. Group Volume Development Bonus (GVDB)

Assigned to the Partner for GV gained in the settlement month.

Consultant	Master	Manager	Director	GV %
100	300	500	700	1
300	500	700	900	3
500	700	900	1100	5
700	900	1100	1500	7

A Partner who fulfilled the conditions of qualification for the Bonus, gets the whole per cent from his/her GV only in case no Partner of his/her Personal Group (PG) fulfilled the conditions of qualification for the Bonus.

If in PG there is other Partner fulfilling the conditions of qualification as well, the first Partner gets the difference between his/her percent and the percent of that Partner of GV.

2.5. Sponsor's Bonus (SB)

Assigned to the Partner for sponsoring. First three months from filling out a Form of a Partner, immediate Sponsor in the rank of Consultant, Master and Manager gets additional 5% for PV of his/her new Partner in the rank of Consultant at the expense of Director.